LYON DEALER POLICY and DISCOUNT SHEET

Applying To

LYON STEEL EQUIPMENT

Price List No. 332-T — F. O. B. Factory

Price List No. 340-L — F. O. B. Los Angeles

ALL PRICES IN ABOVE PRICE LISTS ARE SUBJECT TO A DISCOUNT OF 30%

All prices in the above price lists are list prices F. O. B. shipping point.

Terms: 2% 10th Prox., Net 30th Prox.

LYON DEALER POLICY

SHOP EQUIPMENT — 100% DEALER PROTECTION

Lyon shop equipment contained in catalog No. 331 is reserved for sale through dealers only, regardless of the dollar volume.

STEEL SHELVING — SPECIFIC DEALER PROTECTION

The sale of steel shelving, up to and including $1000.00 list, is reserved for sale through dealers only. Dealers may sell any shelving requirement regardless of size — however, due primarily to competitors' pricing and distribution policies, or certain jobs requiring special engineering, Lyon reserves the right to quote and sell at competitive price levels any requirements exceeding the above amount.

STEEL LOCKERS AND ACCESSORIES — SPECIFIC DEALER PROTECTION

Policy and reasons for same identical with that stated above for steel shelving.

SHOP BOXES — SPECIFIC DEALER PROTECTION

Policy and reasons for same identical with that stated above for steel shelving, except that the dealer protection list value is limited to $500.00.

FEDERAL GOVERNMENT AND LEND LEASE

Lyon reserves the right in certain cases where competitive trade practices or government regulations make it necessary, to quote the Federal Government direct. The exercising of this policy will be held to an absolute minimum.

LYON METAL PRODUCTS, INCORPORATED

General Offices: Aurora, Illinois

Form 333-E **August 15, 1946**